

# ATLANTIC.NET PARTNER PROGRAMS

Recognized for providing exceptional business cloud and managed services, simplifying complex technologies, and building a brand that businesses trust since 1994. Since then, our channel partners have relied on Atlantic.Net as a trusted advisor to present the best hosting solutions to their clients around the globe. Our Channel Partner Program is designed to not only collaborate but also incentivizes channel partners with industry leading payouts.



## Partner Benefits

- ✓ Increased sales and profitability
- ✓ Access to the latest hosting solutions
- ✓ Hosting Solutions for every type of business
- ✓ Global capabilities and deliverables
- ✓ Certified engineers to assist your clients
- ✓ Comprehensive and customizable cloud and managed services

## Secure and Reliable Hosting

- ✓ 100% Uptime Guaranteed SLA
- ✓ SOC2 & SOC 3 Certified
- ✓ HIPAA HITECH Audited
- ✓ Tier 3+ datacenters
- ✓ Onsite and Offsite Backup Service
- ✓ Disaster Recovery Options
- ✓ 24/7/365 Support



## ATLANTIC.NET PARTNER EXPERIENCE

Over the years, we have formed successful partnerships with the overall goal of increasing productivity and efficiency while improving the bottom line. We stand ready to do the same for you! With latest cloud and managed services, growth potential has never been better and we welcome the opportunity to work with you! Our mission is to facilitate profitable partnerships and ensure our associates' hard work is rewarded. We are all about people, as client and employee relations are vital. Partnering with Atlantic.Net generates excellence and results. This is our reputation—you can count on us now and for years to come! Whether you are a committed and ambitious entrepreneur or an established system integrator, we have the business essential products for you and your customers. The rewards are a satisfied client and a strong professional relationship that exceeds the norm in "Relationship Management." Our Program is designed to work with you, regardless of your level of participation. You'll find not only the service level agreement and quality of service agreements you require, but the pricing and support to back it up.

# ATLANTIC.NET PARTNER PROGRAMS

## Good fits for our programs are:

- Agents, VARs, System Integrators, Consultants, ISPs, Web Hosts, ASPs or Telecom carriers.
- Regional Data Centers looking for a mirror Data Center partner.
- Broker with specific industry relationships.
- Federal, state, or local government contractors.

## Four Options to Monetize Participation:

	Referral Program	Business Channel	Reseller Program	White Label
Customer Ownership	Atlantic.Net owns customer and billing relationship	Atlantic.Net owns customer and billing relationship	Partner Owns Customer and Billing Relationship. We bill you on products used	Partner owns customer and billing relationship. We bill you on products used
Customer Pricing	Atlantic.Net's Pricing	Atlantic.Net's Pricing	Your Pricing	Your Pricing
Support	Atlantic.Net Supports end customer	Atlantic.Net Supports end customer	Atlantic.Net Supports You and you support end customer	Atlantic.Net Supports you and you support end customer
Products Offered	Only on Atlantic.Net's Public Cloud Hosting	Available for All Atlantic.Net Products	Available for All Atlantic.Net Products	Available for All Atlantic.Net Products
Branding	Atlantic.Net's Branding	Atlantic.Net's Branding	Your Branding	Your Branding
Payment Method	Earn A One Time Cloud Credit Per Referral	Cash Commission Based on Revenue Generated	Discounted pricing for reseller partners	Discounted pricing for partners
Payment Amount	Earns a \$30-dollar credit for every referral when the referee spends \$30 dollars. Referee get a \$15-dollar credit when signing up.	Earn 10% residual income of the total revenue created by the business partner for as long as your referral is in good standing.*	Earn 5% discounts of total revenue of products used.*	Earn 5% discounts of total revenue of products used



## Find Out More?

Atlantic.Net stands ready to help you attain fast compliance with a range of certifications, such as SOC 2 and SOC 3, HIPAA, and HITECH, all with 24x7x365 support, monitoring, and world-class data center infrastructure. For faster application deployment, free IT architecture design, and assessment, visit us at [www.atlantic.net](http://www.atlantic.net), call **888-618-DATA (3282)**, or email us at [sales@atlantic.net](mailto:sales@atlantic.net).